

From: Schwerin, Eric [REDACTED]
Subject: Re: Scott Oh
Date: October 6, 2015 at 12:19 PM
To: Archer, Devon [REDACTED]
Cc: Hunter Biden [REDACTED]



I'd just be curious to know if Chinese are starting to look at some specialized mutual fund investments like small cap, growth, infrastructure, etc. would we want to white label something with those additional strategies? They may be just fine with what we have - no idea.

Eric D. Schwerin



On Oct 6, 2015, at 12:16 PM, Archer, Devon [REDACTED] wrote:

Three mutual funds can all handle it. Large cap can scale significantly and into the billions. Both fin services funds can scale to \$1 b each. And then there's always product Dev.

Devon D. Archer



On Oct 6, 2015, at 12:08 PM, Schwerin, Eric [REDACTED] wrote:

Hunter (and copying Devon)-

Talked to Scott Oh today. He represents the Chinese conglomerate, CEFC China Energy. It is a \$35 Billion company and among the 10 largest private companies in China. They are looking to move some of their assets to the U.S. and are looking for an asset manager to invest with. Mostly equities but he also mentioned private equity etc. Asked if they wanted to put \$50-100m in Burnham's funds could we handle it?

May lead to nothing but very interesting (and understandable given the Chinese equity markets) that we are getting a number of inquires like this. We really should think about white labeling some additional mutual funds to expand the range of offerings to be appealing to Chinese investors.

They are coming to DC the last week of October and would like to meet. I am giving them some dates that would work.

Best,

Eric

Eric D. Schwerin



